

OUR VISION. Your future.

As one of New Zealand's leading agri-business companies, we are focussed on developing and supporting New Zealand agriculture for local and international markets

Who is Carrfields?

- 100% New Zealand family owned company
- \$200M NZD sales per annum
- 450 People across New Zealand, Australia, Ethiopia & India
- Exporting to more than 40 countries globally
- Our Vision is to deliver products of integrity from the farm to families around the world



New Zealand

- North and South Islands
- Area: 268,000 Km²
 - 30% Forest
- 1/4 Wilderness
- 2% Arable land
- 1% Permanent crops



New Zealand

🃸 Population: **4.66**M People

Over **29.5** Million Sheep

6.4 Million Dairy Cattle

3.7 Million Beef Cattle

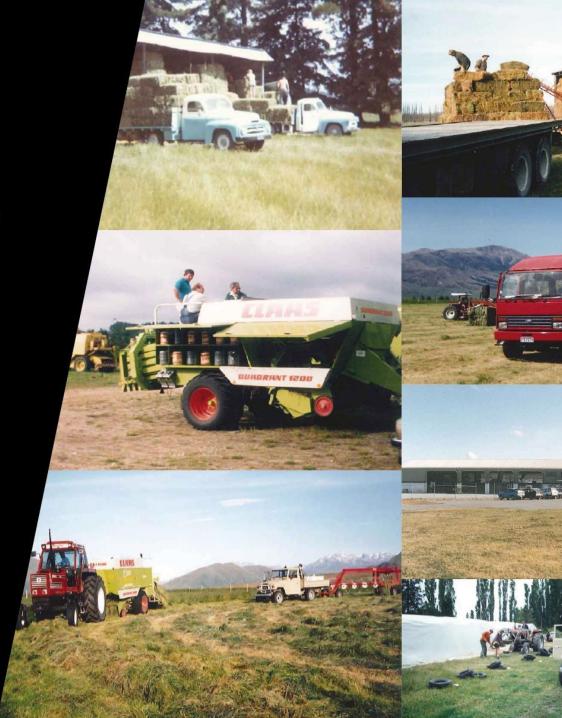
Main Arable Exports:
Vegetable
& Ryegrass Seeds





Winners of the 2015 Rugby World Cup

FROM humble beginnings
1970 / 1980s





During the 1990's









During the 2000's

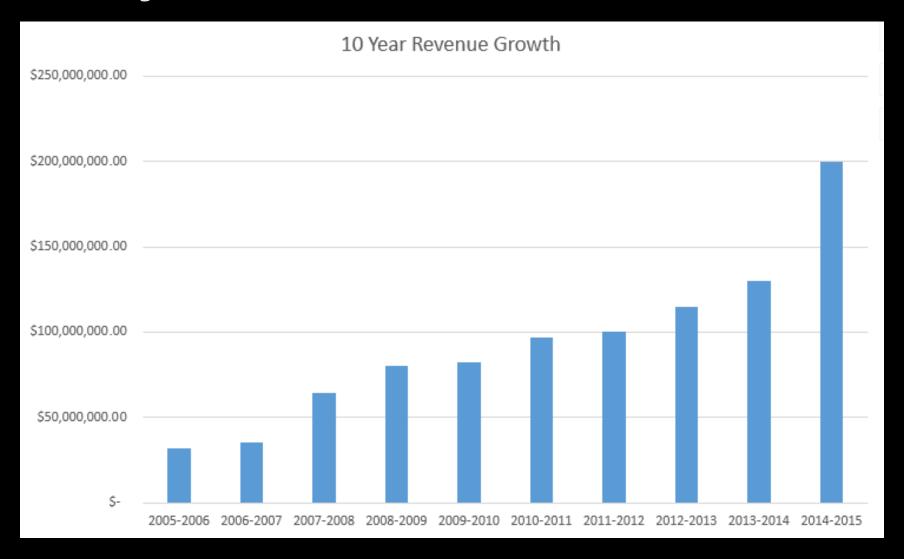








Carrfields 10 Year Revenue Growth



Livestock

- 130 Livestock Agents across New Zealand
- 30 Sale Yards across New Zealand
- Livestock online portal for buying and selling Livestock
- Live Export JV with Elders Australia
 16,000 head to China in 2014





Farm Machinery / Automotive

Retailers of Farm Machinery Equipment & Automotive

- CLAAS
- JCB
- Amazone
- Lely Robots
- Mc Don
- Holden
- Isuzu





Irrigation

New Zealand exclusive distributor of T-L Irrigation

South Island exclusive distributor of Irtec

 On-farm mobile servicing, installation, sales, parts & servicing





Grain & Seed

 Large grain and seed company in New Zealand in cereals, maize, pasture, pulse, herbage, forage and vegetable seeds

Producing seed in New Zealand,
 Oregon USA, Europe

Winseed Agri India – vegetable seeds





Woo<u>l</u>

- CP Wool business JV with Primary Wool Co-operative
- 225,000 bales of wool per annum
- 45% New Zealand wool clip at auction
- 11 wool stores across New Zealand
- International wool trading business
 Wool Exports NZ
- Majority shareholder in yarn spinning mill NZ Yarn
- Wool carpet brand Just Shorn





Contracting

Founding business

Largest baling contractors for straw in NZ

 Commercial supply of mushroom substrate plus delivery and spreading service for arable farmers

Planting & harvesting of maize silage





Farming

- 1500 acres arable / dairy farming
- 2700 acre JV Stock Station







Our Values & Promise

- Innovation for a better tomorrow
- Service second to none
- Integrity in everything we say and do
- People are our business & future
- **Safety** for our people and products



Future Strategies

- Value Add
- Continuous Improvement
- Environmental Excellence
- Developing our People
- Innovate and Collaborate



Key messages for success

- Strong family communication
- Value staff, customers and suppliers like family
- Buy businesses with room to improve
- Initiate informal governance early and formalize as business grows
- Invest in your people
- Embrace foreign cultures in international business
- Stay close to markets and global trends



